# Annual Membership Meeting and Volunteer Appreciation Banquet

2024

# Mission: CULTIVATING THE FUTURE OF AGRICULTURE

\*Raising Funds \$\$ to preserve and improve the MO State Fair

\*Providing Educational Opportunities that support agriculture



#### Preserve

4-H Building- restoration

Bench Refurbishment – completed

Cattle barn updates-Bayer Grant

#### **Improve**

Swine Barn Restrooms – ongoing

Morton Building Improvements

Cattle; Parking and Tie Out areas

Michael L. Parson Arena

#### **Educate**

Read to Win

Young Ambassador

MSF Youth in Ag - \$10,000 scholarship

First Time Exhibitors

#### MSFF Board of Directors

- Elected by the members
- #84 Ballots returned for 2025 election3 Newly Elected Board Members
  - Guy Black Randolph County MO
  - Ahrazue Wilt Pettis County MO
  - Jared Singer Pettis County MO





#### Thank You For Your Service to the Foundation

- Rusty Black
- Rick Yeager
- Brad Anderson

#### MEET THE STAFF

**KARRI WILSON** 

**EXECUTIVE DIRECTOR** 



**LORIE BERGMAN** 

**EXECUTIVE ASSISTANT** 



#### SABRINA MARQUESS, CPA

CHIEF FINANCIAL OFFICER



#### Meet the Ambassador

#### 2024 YOUNG AMBASSADOR



#### MOLLY PRICHARD

- State Fair Projects
- Sate Fair Parade
- Annual meeting

\$2,500 Scholarship

MEET THE Consultant
Major gifts and donations

Elijah Haahr



# New in 2024 - Partnering with Callis Marketing Agency

NEW WEBSITE – LAUNCHING SOON!!!



NEW/REFRESHED LOGOS



# Partnering with LAG Industries 2024 - New office sign



2024 Membership All members received adult admission tickets

All members received super saver cards

All members have voting privileges

408 Members

52 members used banquet tickets

100 members used Ham Breakfast tickets

18 members utilized concert early-sale

## What's New in Membership?

Same great benefits for 2025

Membership card process

Super Saver card process

Junior Membership – (6 members in 2024)

# 2025



- Renew your membership
- Recruit one new member
- Move up one level

### 2024 New Member Spotlight – W&M SERVICES

Kevin and Jody Teague

**Attended Events** 

Donated \$7,000 to Legacy Flag Plaza



2024 State Fair Report Total Income = \$318,515 Total Profit = \$226,152

-souvenirs, water, ice, banquet catering, rental's costs

Banquet and Auction	Souvenir Sales	Water Sales	VIP Parking
Raised \$103,555	\$77,063	\$62,437	3,171 cars
Profit = \$85,810	Profit - <b>\$39,774</b>	Profit - \$56,680	Profit- <b>\$9,513</b>
MSFF Rentals			

\$41,105

Profit - \$34,375

State Fair Museum

Up to 525 visitors a day! Over 4,000 total visitors

#### **BANQUET**

415 guests

Raised \$17,000 for First Time Exhibitors — thanks to BTC Bank, CFM Insurance, Phillip Brown, Kevin Roberts, Treuner Masonry, Hayden Family

Governor and First lady in attendance

Lieutenant Governor and second lady in attendance

Deron Cherry partnership



#### LEGACY FLAG PLAZA

2024 dedicated to Betty Jane Bell. Betty passed away in 2021 and the MSF Youth in Agriculture program was honored when she entrusted a generous estate gift of over \$430,000 to the Youth in Ag scholarship program.



#### WATER SALES

2024 - \$62,437

4,000 cases

1,300 bags of Ice= 26,000 lbs.

\$808,500 since 2011



## NEW in 2024 - Gazebo and Ice Rig branding











# 2024 Friends of the Fair Jim and Francine Briggs

#### Souvenirs

Record Sales **\$77,063** 

Refreshed Souvenir Trailer











# Foundation Rentals wheelchairs, strollers, mobility scooters

**Sales** = \$41,105

1,038 units rented

As many as 165 per day!

Managers; Rick and Jennifer Yeager Wayne Hadley & Fred Parks

Volunteers - MO Air National Guard







#### 2024 Show Mom Social

- Sponsored by CFM Ins. and Shawn Foster
- Free drink and snack from Bier Garten
- Door prizes!
- Over 45 ladies attended











#### **READ TO WIN**

- 535 youth completed the challenge
- 5,000 books about agriculture and fairs read
  - Encouraged numerous families to attend the MSF

## 2024 FIRST TIME EXHIBITOR GRANT Program

81 COMPLETED THE PROGRAM

\$38,250 AWARDED







#### 2024 No Limits P.I.G. Show

Pigs Ignite Greatness

## 22 EXHIBITORS 25 AMBASSADORS

#### Inaugural 1901 Society and Missouri Agricultural Hall of Fame event

April 2024 at Capital Bluffs In Jefferson City

Private reception at Governor's Mansion

Over 400 in attendance at event

Profit of \$146,512.00

Title Sponsors:

MFA Inc. and MFA Oil





1901 Society – 2024

33 MEMBERS

21 MEDALLION RECIPIENTS









# MO Agricultural Hall of Fame

#### 2024 Inductees

Blake Hurst

Jay Fischer

Bill Darr

Charlie Kruse

Forrest & Charlotte Lucas





## 2024/2025 State Fair Museum Project

#### Collect Data



#### **Review Inventory**



#### 2025 Goal

Update Queen Photo Wall

Streamline exhibits

Implement record keeping system



# FAIR TIME VOLUNTEERS

- 5 Separate Fundraising Endeavors
- 11 locations
- Over 60 volunteers per day

Profit of over \$140,000 (does not include Banquet)

# Fair Time Volunteer Groups

Coldwell Banker

First United Methodist Church

State Fair Community College

BTC Bank

WAFB Air National Guard

Bothwell Regional Health Center

Sedalia Rotary

Sedalia Lions Club

Missouri FFA Chapters

# 2025

# Preserve the past AND Fund the Future

- Continued development of the 1901 Society and MO Agricultural Hall of Fame
  - Save the Date for the Banquet on Tuesday April 8<sup>th</sup>, 2025
- Increase fund-raising efforts to support the new Parson Arena and Cattle Tie-Outs
- Focus on Museum improvements
- Fundraising projects during the 2025 MO State Fair
- Continue to serve our members
- Continue to offer a robust volunteer program
- Sustain efforts for educational programs



# THE END

